

CLAIMS

1. A method comprising the steps of:
  - a) providing an interface to a plurality of customers,
  - b) receiving customer identification information from at least one of said customers, said receiving being accomplished through the use of said interface,
  - c) receiving from at least one of said customers an indication of purchase interest in at least one consumer product, wherein said at least one consumer product is selected by said at least one of said customers from a plurality of consumer products available for sale, wherein the identity of said plurality of consumer products is made known to said plurality of customers through the use of said interface,
  - d) accessing customer information related to said at least one of said customers from a pre-existing database,
  - e) providing to said at least one of said customers product information regarding said at least one consumer product through the use of said interface, wherein said product information provided is customized on the basis of said customer information accessed in step (d).
2. The method of Claim 1 wherein said interface is provided on one or more programmable computers.
3. The method of Claim 1 wherein said interface is a graphical user interface.
4. The method of Claim 1 wherein said interface provided via the world wide web.
5. The method of Claim 1 wherein said indication of purchase interest in accomplished through the use of representative icons.
6. The method of Claim 1 wherein said pre-existing database comprises sales information with respect to said plurality of customers.

7. The method of Claim 1 wherein at least steps (d) and (e) are accomplished through the use of a pre-programmed relational database.
8. The method of Claim 1 wherein the product information provided in step (e) is customized on the basis of customer type.
9. The method of Claim 1 wherein the product information provided in step (e) is customized on the basis of customer specific characteristics.
10. The method of Claim 1 wherein the product information provided in step (e) comprises sales projection information calculated with respect to said at least one of said customers.
11. A system comprising:
  - a) a customer interface, wherein said customer interface is provided through the use of machine readable instructions resident on a machine readable format,
  - b) a customer information database, wherein said database comprises information contained in a machine readable format, wherein said database contains customer information records pertaining to each of a plurality of customers, and wherein each of said customer information record is associated with each of said customers for access by said system,
  - c) a product information database, wherein said database comprises information contained in a machine readable format, wherein said database comprises information contained in a machine readable format, wherein said database contains product information records pertaining to each of a plurality of products, and wherein each of said product information record is associated with each of said products for access by said system, and
  - d) one or more customization algorithms, wherein said algorithms are contained in a machine readable format, wherein at least one of said algorithms contains instructions sufficient to associate information contained in one or more of said customer information records with

